

## Case Study - Asset Management

A brand-focussed production company and broadcaster focussing on expanding into different territories, with ambitions to attract new audiences from different demographics and increase revenue by licensing their content for distribution.

## Challenge

The ability to scale up processes to meet demand was constrained due to:

- assets not being catalogued efficiently
- assets were differently formatted (physical & digital) and could not be tracked
- video assets not having split tracks available for language re-versioning purposes and without textless elements available for future international version creation
- assets not being standardised in the most suitable formats for distribution/transmission
- accurate metadata being unavailable, affecting the standards needed for broadcasters

## Solution

A complete editorial catalogue of all assets was constructed to enable the capture of all necessary metadata. Metadata was recorded for each individual item including translations where necessary, and a unique ID applied to all videos with associated ancillary assets.

Physical & digital assets were gathered and ingested into a cloud-based asset management system and then assessed to determine what was suitable for internationalisation & distribution.

Brand guidelines/technical specifications were created and made available to production partners and edit facilities to support end-to-end workflow.

Training was provided to staff on all new systems to secure the new asset management workflow.



## **Results Delivered**

- a cost-effective, secure and centralised cloud-based asset management database
- accessible to team members enabling assets being easily tracked and shared externally
- a complete catalogue / inventory noting all company assets was generated
- a portal was designed to hold final viewing assets for client approval and could be utilised as a sales mechanism for future distribution deals
- duplications were eliminated to reduce storage costs
- content delivered securely to the appropriate endpoint digitally and tracked
- ancillary assets and metadata were stored against the relevant video asset in an easily identifiable location
- unused footage & archived assets not previously tracked and catalogued could be repurposed & used to create content
- 85% of the catalogue was assessed and cleansed, generating additional revenue from distribution deals to numerous territories
- streamlined workflow processes enabled employees to work more efficiently